



CHARTER SALES EXECUTIVE

Weston Aviation is looking to recruit a Charter Sales Executive based at our Gloucestershire Airport offices to be part of our small charter sales team. Ideally you will have experience in aircraft charter sales; however full training will be given to someone who shows the ambition and drive to be part of our team. A demonstrable passion for aviation is required.

Reporting to the Charter Sales Manager, you will be the main point of contact for existing and new clients, providing them with quotations and aircraft recommendations for their flight requirements. You will be responsible for taking the initial flight enquiry through to quotation, securing the sale and then overseeing full flight co-ordination on the day to ensure a successful charter flight.

You will need to be able to work closely with customers of all levels, including VIPs and high net-worth individuals.

Attention to detail and being able to work closely under pressure, perfection in planning and co-ordination combined with the ability to think quickly to prioritise tasks is essential to this role. Your telephone manner and written communications are to be polished and accurate.

The hours of work are 0900 – 1730 Monday to Friday, but there will be some requirement to be available at weekends to cover the charter sales on call services as and when required.

In return we will offer a competitive salary and the opportunity to join one of the UK's most exciting and leading aviation companies.

To apply, please send your CV and a completed application form* to Becky Carver at recruitment@westonaviation.com.

Closing date is Sunday 22nd September

*Application forms can be found on the Careers page on the company website.

Applications will be dealt with in the strictest confidence.